HILL'S EVERGREEN BOOK



THOE D. HOUL NORSIERY CO.

EVERGREEN SPECIALISTS . LARGEST GROWERS IN AMERICA

DUNDEE

ILLINOIS

NORWAY SPRUCE

PRICE: TWICE TRANSPLANTED TWICE ROOT-PRUNFD STOCK

OUR GUARANTEE

We guarantee that all goods purchased from us will reach you safely and in good condition; be found true to name and prove entirely satisfactory or we cheerfully refund money paid.

THE D. HILL NURSERY CO., Inc.

S. Trille President



SHIPS N WELES

Gras a singlary

Epus C. HOLANT &

DUNDUM SAMAM BANKA DUNDUM SAMAM

TO WHOM IT MAY CONCERN:

I am glad to recommend the D. Hill Fursery Company Inc. to anyone desiring to purchase evergreens etc. I have known Mr. David Hill for over thirty years, and his sons all their lives, and all have the highest reputation of square dealing.

By careful attention to the quality of their stock, they have gradually built up an immense big business, and are shipping stock to all parts of the world.

F. W. Pares President.

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TO WHOM IT MAY CONCERN:

D. Hill, and successor, The D. Hill Nursery Co. Inc., of Dundee, Ills., have for many years been valued depositors and customers of this Bank.

They have at Dundee one of the largest evergreen nurseries in the world and the high quality of their goods has brought them a very large business.

They have the highest reputation for honesty and fair dealing and we cheerfully recommend them to anyone desiring goods in their line.

THE ELGIN NATIONAL BANK,

Moken

Cashier.



A Bird's-Eye View of the Hill Nurseries

Why I Made Evergreen Growing My Life Work

A Personal Statement by D. Hill, Evergreen Grower for Over Fifty Years.



N Evergreen Windbreak was one of the first things I saw as a boy.

Where I was born over-seas Evergreens were the common possession of every farm. The beautiful Evergreen hedge rows and farm windbreaks were everywhere, as they are today, in the old country. Without them no farm crop could be considered safe against the weather changes, against the soi! moisture-robbing winds. Every farmer counted on these windbreaks for control over wind and weather conditions. And, as a result, such a thing as a disastrous crop failure was unknown.

So, you see, when I came to Λ merica, windbreak protection for farm buildings and farm crops was a tradition with me.

The lack and the crying need for Evergreen Windbreaks here in the land of Old Glory astonished me and put me to thinking.

That bleak, barren, wind-swept Connecticut farm that was my first American home gave me my first idea of the disastrous losses our farmers of the U. S. were suffering because of the lack of protective windbreaks. That farm was helplessly unprotected, the slightest whim of wind or weather could and did strip it of its crops.

In winter the blizzard's blasts made the house, the barn and the barnyards its playthings. There were no protective Evergreen Windbreaks to check the bitter winds that blew in from Long Island Sound. There was a chill in every room of that farm house.



You can have a Hill Windbreak like this-at very low cost-in no time at all.

The barn was full of shivering live stock. Just think how much the owner of this wind-wrapt farm must have lost every year because he didn't have the protection of Evergreen Windbreaks.

I came West—to Illinois—soon after that. And here the need, the almost criminal lack of Evergreen Windbreaks was even more noticeable.

The prairie farms were at the mercy of the winds and weather. There was no protection for crops or farm buildings against the baking summer winds or freezing winter blasts. The need for Evergreen Windbreaks was terribly apparent.

That is what made me decide to go in for Evergreen growing in earnest. I realized the need. I saw America's want, especially in the wind-swept Middle West.



Since the days when I used to dig and pack every order myself, my business has grown but my policy remains the same—"Give every customer complete satisfaction."

Good fortune led to the small town of Dundee, Illinois, where I found the ideal soil for Evergreens. I felt that here was my opportunity to help American farmers to protect themselves just as European farmers have done for centuries past.

The Hill Evergreen Nursery of 1855 was a small affair. But it had within it the right ideals. It grew Evergreens the right way. Of course, that was the way that cost us the most in time and money. It meant that we had to charge more for our Evergreens than the common nursey would ask. But, as someone else has said, "The presence of quality overshadows the price asked," and we had demands for more Hill Evergreens than we could grow before the nursery was 10 years old.

You know, a man likes to look back through the long stretch of his life and think of the good he has done. Nothing else matters.

So I look back to the days when farmers came from 25 to 50 miles away and took home in wagons the Evergreens that we had planted, cared for and raised to perfect transplanting size and root-growth here in our little nursery. There is lots of real pleasure in the realization that I helped those farmers to make their farms more beautiful and more productive.

There are scores of farms all around our little town of Dundee that are protected today and made more profitable today because of the Evergreen Windbreaks that were bought from us years ago, when we were small and our nursery capacity limited.

And, gradually, surely the news of the superior value, the extra worth of Hill Evergreens became known throughout the entire Middle West. One farmer told it to another until we began to get orders from all over the U.S.

Of course, there was a whole lot of hard work connected with the building up of the business all the way through. It was harder than putting



I found I could ship Hill's Evergeens Everywhere

a quarter section of raw prairie land in seed, I can tell you.

The idea of broadening out came to me when a big stock farmer came in one day and gave me the biggest Evergreen order I had ever seen in my life! i accepted the order. I knew I had to ship the Evergreens over a distance of more than a thousand miles. How would I ship them? They had to be packed so that they would arrive in prime condition, almost as good as though just dug up, full of life and growing strength.

That was the problem I solved. And when I solved it, I knew that I could ship Evergreens anywhere and be sure that they would arrive in perfect planting condition.

What I did was to pack the Evergreen tree roots in damp moss. I was careful to keep the tops dry, and I packed the whole shipment in light wooden boxes, with plenty of ventilation and still plenty of protection.

Those trees reached that 1,000-mile-away customer in perfect shape. They thrived, grew "famously" as he said, and made a series of windbreaks for him that has added thousands of dollars to the value of his farm holdings.

That incident, that success in long-distance shipping made me resolve to make the Hill Nursery a National Evergreen Nursery.

From the little two-acre nursery of 1855, Hill's Nursery has grown until it covers 500 acres, and today raises and ships over two million Evergreens per year.

In filling the Evergreen Windbreak and ornamental planting needs of America, we have opened up markets for Hill Evergreens all over the world.



The stress of winter storms only adds to the beauty of a home surrounded by Evergreens.

How to Build Evergreen Windbreaks

There are three good ways to build an Evergreen Windbreak. The same results are accomplished with each method; the only difference is the time it takes. You will be pleased with any of these planting arrangements. Just look over the plans submitted and choose the plan best suited to your needs.

PLAN NO. 1

Plant 10 Feet Apart

Results in Only Six Years' Time

A popular and economical plan is to space the trees 10 feet apart in a single row, which gives a windbreak in six years' time. This spacing gives the correct amount of room for the trees to develop. At the end of six years the branches will touch, and no thinning will ever be required. On this basis figure 100 trees to each 1,000 feet.

PLAN NO. 2

Plant 5 Feet Apart

0----0---0---0---0

Results in Only Four Years' Time

If you desire quicker results, space the trees five feet apart in a single row. At the end of five years take out every other tree and plant elsewhere on the farm. After this no further thinning will be required. On this basis 100 trees will plant 500 feet.

PLAN NO. 3

Plant 21/2 Feet Apart

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Results in Only Two Years' Time

Where almost immediate results are wanted, space the trees in a single row, $2\frac{1}{2}$ feet apart. This gives a windbreak in the shortest possible space of time. At the end of three years take out every other tree, leaving trees five feet apart. After four years more, thin trees to ten feet apart. After this no further thinning will be required. On this basis figure 100 trees to each 250 feet.

A word About Old Windbreaks

Where it is desired to replace old Poplar, Willow, Ash or Box Elder Windbreaks with a modern ornamental Evergreen Windbreak, offering all the year around protection, place the row at least 20 feet from the old windbreak. At the end of three years start cutting out the old Windbreak.

Special Windbreaks

In particularly windy sections, a common practice is to plant a two or three-row Windbreak. In this case space rows 10 feet apart and alternate the trees as illustrated. This insures a solid wall of windbreak protection.

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Hill's Honest Evergreen Prices

Hill's prices are based on the actual cost of growing, plus the comparatively small expense of selling by mail. Expensive selling methods are avoided and our volume of business makes it possible to sell at bedrock figures. Your order selected from this page will have the most careful attention possible. We will do our best to please you. Good range of variety and size to choose from. For convenience we divide the trees into groups—for Windbreak, for Hedge and for Lawn Planting:

Windbreak Evergreens

Price: Twice Transplanted-Twice Root-Pruned Stock

Medium Size,	10 to 12	25 inch\$ 8.25	50 \$16.00	75 \$23,25	100 \$30.00
Large Size,	1 to 11/2	feet 9.50	18.50	26.00	35.00
Extra Large, Super Size,	_ / =	feet 13.25 feet 17.00	$\frac{26.00}{33.50}$	$\frac{38.25}{49.50}$	50.00 65.00

See pages 28 and 29 for descriptions of varieties

Hedge Evergreens

American Arbor-Vitae and Red Cedar. See page 31 for complete descriptions.

Price: Twice Transplanted-Twice Root-Pruned Stock

					25	. 50	75	100
	10	to	12	inch\$	8.25	\$16.00	\$23.25	\$30.00
Large Size,	1	to	11/2	feet	9.50	18.50	26.00	35.00
Extra Large,	11/2	to	2	feet	13.25	26.00	38.25	50.00
Super Size,	2	to	3	feet	17.00	33.50	49.50	65.00

Lawn Evergreens (Choice Rare Sorts)

Four and Five times Transplanted, Twice Root-Pruned. Genuine hand dug heavy specimen stock. Trees dug with solid earth ball, securely burlapped. Six to ten years old. Choice rare sorts of exquisite beauty. For descriptions and complete list of sizes and prices see pages 32 to 33.

Price: Specimens-*Balled and Burlapped (6 to 10 years old)

					Each	Pair
Juniper Canadensis*B&B	1	to	11/2	feet	\$ 1.75	\$ 3.25
Juniper Canadensis Aurea*B&B	1	to	11/2	feet	2.50	4.75
Hill's Pyramidal Arbor Vitae*B&B	2	to	3	feet	3.50	6.75
Peabody's Golden Arbor Vitae*B&B	1	to	11/2	feet	3.00	5.75
Colorado Blue Spruce*B&B	2	to	3	feet	9.00	17.75
Hill's Dwarf Mountain Pine*B&B	1	to	11/2	feet	3.25	6.25

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We are a conscientious lot of workers here at Dundee. We give our brain brawn and muscle, to Evergreen growing. We know from experience that there is only one way to grow and handle Evergreens successfully — the Hill way. That's why Hill's Evergreens grow, why they invariably give satisfaction. We believe in what we have to sell and we value our reputation too highly to jeopardize it in any way.



Hill Evergreens Packed Ready for Shipment

Complete planting instructions and cultural directions accompany each shipment.

What Good Is a Leafless Windbreak In Winter?



OULD you think of taking the siding off your barn in winter?

To plant a deciduous tree windbreak (one of leaf bearing trees such as Willow, Poplar, Ash, etc.), instead of a Hill's Evergreen Windbreak, is almost as great folly.

Just think a moment and you can see why the natural characteristics of an Evergreen tree make it far superior to any deciduous tree for winter windbreak purposes.

Look at the branches of an evergreen. Note how they form a pyramid from the ground to the tree tip. At the ground where protection is needed against low soil-moisture-robbing winds that sweep along Hill's Evergreens grow thick, compact and windproof.



Compare this characteristic with the branch-growing habits of deciduous trees. The branches are on the wrong end of the tree for effective wind checking purposes. See how the lower portion—the important part—of a deciduous windbreak is open.



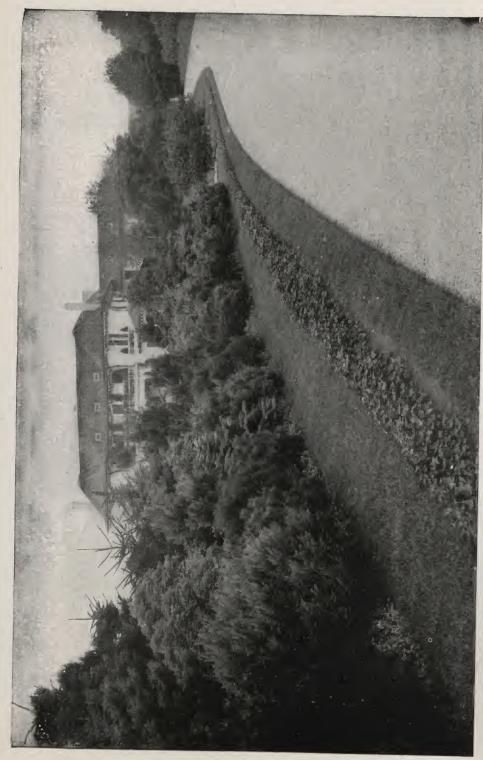
The one and only protection of a deciduous tree windbreak is at the top, where it cannot do much good.

Furthermore, it is a fact that anything on your farm that matures rapidly is short-lived. The corn stalks in your field last summer grew fast, but they didn't last long, did they? Corn stalks and Poplars are a good deal alike—and what is true of Poplars is just about as true of Willows or Ash or Cottonwood.

Just study the picture below. It tells the story—and points a moral.



Evergreens Give Protection in Winter, the Time When Most Needed



One of the greatest joys of living in the country, comes in the opportunity that spacious grounds give to landscaping. The drive to your home may be just as attactive as the one pictured above.

Do You Read Farm Papers?

Farm papers everywhere urge you to plant Evergreen Windbreaks. Editors of the progressive farm papers are spending thousands of dollars annually for your benefit—investigating farm conditions—the best ways for you to make money—the best ways for you to save feed—add to your comfort-and to the appearance of your farm. In our files are articles on Evergreen Windbreaks clipped from practically every farm paper in the country. Space here permits but a few. This unanimous endorsement of the farm press is your additional assurance of the value of an Evergreen Windbreak on your farm.

WINDBREAK A NECESSITY
One of the best uses for Evergreens is as a windbreak. No farm can afford to be without a good windbreak for protection to the house and stock.

Country Gentlemen.

ASSET TO FARM

I consider an Evergreen Windbreak of the greatest value to every farm, and there is no reason why every farmer should not have one.

The Dakota Farmer.

PROTECT AT ALL SEASONS
The ideal Windbreak should consist of
Evergreens. They give better winter protection and do much to improve the landscape. For the farmer who has live stock,
the Windbreak is an absolute necessity to
furnish protection from the storms and
winds in winter, and from the sun and
cold rains in summer.

Prairie Farmer.

LIFE INVESTMENT

Evergreen Windbreaks on the farm add to the contentment of the owner and actually pay dividends in increased crops. The greater yields of field crops and saving in fuel and feed from the protection of a good windbreak are enough in a single season to pay for all the Evergreens needed.

Nat'l Farmer and Stock Grower.

A MOST PROFITABLE INVESTMENT

A good Evergreen Windbreak increases the sales value of a farm. It is estimated that a farm equipped with Evergreen Windbreaks is worth on the market from \$500 to \$2,000 more than the same farm would be if unprotected.

Successful Farming.

Milk cows increase from 15 to 25 per cent in yield when protected from cold blasts by Evergreen Windbreaks, while it has been repeatedly proven that hogs can be fattened on less feed if the pens are sheltered by Evergreen Windbreaks. Wallace's Farmer,

SURPRISINGLY LOW COST
An Evergreen Windbreak protects houses
and barns from wind and storms, and is
worth many times the small amount it costs. Farm Journal.

INCREASE FARM VALUE

I know of no way in which a little money can be made to bring so much as in planting Evergreen Windbreaks. If the farm is sold it will invariably sell quicker and at a higher price. If it is to be kept for a permanent home, it will be warm on a cold winter day winter day.

Kansas Farmer.



Mr. W. D. Bennett, Roseville, Ill., writes, "I would not take \$1,000.00 for my Evergreen Windbreak,"



An ideal Evergreen Windbreak and ornamental planting. The entire farm buildings are protected and the farm home is made a beauty spot.

What Uncle Sam Says

ABOUT EVERGREEN WINDBREAKS

U. S. DEPARTMENT OF AGRICULTURE

Windbreaks in more ways than one are a farm asset. A belt of Evergreens by the farm buildings protects them from the extreme winter cold and summer heat and makes the farm a pleasanter place in which to live.

They tend to prevent the soil from drying out quickly and they protect grain and orchards from mechanical injury by the winds.

Evergreens are recommended because they give so much better winter protection than the hardwoods or leaf-bearing trees.

It is advisable to treat the windbreak as an asset and to give it the same care as other productive agents on the farm, so that it may become a source of revenue as well as a comfort and protection.

U. S. Department of Agriculture, Washington, D. C.





I have preached the gospel of Evergreen Windbreaks

I Am Proud to be Called, Hill—the Evergreen Specialist

Evergreens have been my life work. I have been so long a specialist in planting and growing Evergreens—that the name "Hill" MEANS Evergreens—the finest quality, the SUREST growing Evergreens known in America today.

My greatest hobby during all these years has been EVERGREEN WINDBREAKS. I have preached the gospel of Evergreen Windbreaks over and over again to the thousands of American farmers. From this

nursery have gone millions of Windbreak Evergreens to the farms of America. It is safe to say that ¾ of all the Evergreen Windbreaks that are such proud ornaments and such profitable assets of thousands of American farms came from THIS nursery.

Still there are plenty of farms unprotected and unadorned by Evergreen Windbreaks. I suppose it must be because these farmers have "put off" planting the Evergreen Windbreaks from one year to another—and they just naturally haven't got round to it yet. Surely there cannot be any doubt but that they KNOW their value.

Evergreen Windbreaks are assets on any farm—especially in wind whipt, blizzard-blasted locations.

The beauty about an Evergreen Windbreak is that its value is AL-WAYS INCREASING. It is one of the biggest PERMANENT assets any farm can ever have.

You can spend \$3,000.00 to \$5,000.00 for barns and equipment and when the barns are built you will have added only \$3,000.00 to \$5,000.00 value to your farm.

But do you realize that you can invest as little as \$100.00 for Hill's Evergreen Windbreak equipment for your farm that will quickly grow into a real \$3,000.00 IN ADDED VALUE TO YOUR FARM? Do you know that it will do this in only a few years?

This is not my mere say-so. It is a statement based on the testimony of thousands of my farmer customers everywhere. In fact, the most treasured rewards of my experience as an Evergreen Specialist are the countless letters that I receive from farmers who, on my advice, have planted Hill's Evergreen Windbreaks GENEROUSLY on their farms and who tell me how much protection and profit they have reaped as a result.

[&]quot;The order I received from you last year gave me excellent results and I am more than pleased with your honest dealings with me."—Dr. C. E. Martin, Seward, Ill.



Evergreens-All the Year 'Round Trees

Praise from Agricultural Experts

You must be interested in your Agricultural Station. Your taxes foot their bills. You pay for the experiments and researches they carry on for your benefit. Read what they say about the value of Evergreen Windbreaks on the farm. They have made exhaustive investigations at a cost of thousands of dollars. Follow their advice and add to the value of your farm. (Space Forbids Printing Reports of Other States).

ILLINOIS

An Evergreen Windbreak protecting the House, Barn, Barnyard, Pasture and stock runs, takes the sting out of the bitter weather for both man and beast.

Agricultural Experiment Station.

INDIANA

The shelter-belt or windbreak around farm buildings should be as permanent as the buildings themselves. Evergreens serve this purpose best and will last for generations.

Purdue University.

IOWA

Few farmers in the prairie sections of the country realize the full benefit which may be obtained by the proper planting of windbreaks on the farm. For protection against the cold winds of winter, Evergreens stand in a class by themselves.

Iowa State College.

KANSAS

I heartily recommend Evergreens for Windbreak planting on dry sandy soils and in hot climates such as we have here. State Forester.

KENTUCKY

Because of their enduring foliage, Evergreens should be more extensively planted about farm homes. As a protection to farm buildings and barnyards a good Evergreen Windbreak will quickly repay its cost in the saving of fuel or feed alone.

Agric. Exp. Stat., Lexington.

MICHIGAN

An Evergreen Windbreak adds greatly to comfort and warmth and is one of the best permanent improvements any farmer can make.

Experiment Station.

MINNESOTA

When all prairie farms are planned on reason instead of on custom and prejudice, the Evergreen Windbreak will be one of its most important features.

Minnesota College of Forestry.

MISSOURI

We recommend the use of Evergreens for use on farms in preference to leaf-bearing trees.

University of Missouri.

NEBRASKA

In windswept regions like most parts of Nebraska, Evergreen Windbreaks are an absolute necessity in protecting houses, buildings and crops.

University of Nebraska.

NEW YORK

I know of no way in which a little money can be made to bring in so much as in planting Evergreen Windbreaks. If the farm is sold if will invariably sell quicker and at a higher price.

Cornell University.

NORTH DAKOTA

Evergreens have been widely planted as Windbreaks throughout the cornbelt section of this state.

N. D. Agric. Exp. Station.

OHIO

Every farm should have its Evergreen Windbreaks—both around the house and barns to afford year around protection.

Ohio Agric. Experiment Station.

OKLAHOMA

Evergreen Windbreaks on the farm add to the contentment of the owner and actually pay dividends. The saving in fuel and feed are enough in a single season to pay for all the Evergreens needed.

Oklahoma Agric. Exp. Stat.

PENNSYLVANIA

From general observation all over the state we find that Evergreens make the best all around Windbreak on the farm.
University of Pennsylvania.

SOUTH DAKOTA

A Windbreak of Evergreens will add to the value of the farm immensely more than they have cost, and the grateful protection afforded from wintry blasts will add materially to the comfort of the homes upon our windswept but fertile prairies.

S. D. Agric. Exp. Stat.

WISCONSIN

Evergreens have no superior for Windbreaks around farm buildings. They grow compact, uniform and are uninjured by droughts.

Agric, Exp. Stat., Madison.

A Few Testimonials

I spend comparatively little money for expensive catalogs and advertising but depend mostly on satisfied customers. I find it better business to put most of the money into growing and handling the trees right. This policy may be old-fashioned, but I prefer to go slower and have every customer my friend, than to try to go too fast and have a lot of dissatisfied customers. I print a few testimonials and take a great deal of pride in them because they show my efforts are in the right direction.

"IMPOSSIBLE FOR ANYONE TO GO WRONG"

"Evergreens received April 28 in excellent condition and they certainly were little beauties. I never saw finer trees anywhere. They far exceeded my experience.

"Previous to receiving your trees I have set out a good deal of nursery stock obtained from various parts of the country, and have followed the cultural directions gleaned from many horticultural papers and books, but never before did I really know how an evergreen should be set, and be set RIGHT. Your directions are the most complete; and each successive step so clearly explained that it would seem impossible for anyone to go wrong."

J. F. H. Harrison, Port Sanilac, Mich.

MAKE FINE LOOKING WINDBREAKS

Received your shipment of Evergreens O. K. and was very well pleased with them, they are larger than we received last every but fit in all the better, as they compare in size with those planted last spring and make a fine looking, even windbreak.

O. D. Burk, Franklin Grove, Ill.

WOULD NOT BE WITHOUT HILL'S EVERGREENS FOR \$1,000

I consider that my Evergreen Windbreak has increased the sale value of my farm three or four hundred dollars, yet if I knew I was to be without an Evergreen Windbreak it could not be bought for a thousand dollars. It is a practical investment for any farmer.

Fred Doehler, Chadwick, Ill.

KANSAS INTERESTED IN HILL'S EVERGREEN WINDBREAKS

I am sort of a pioneer in Evergreen planting here in Western Kansas. I have ordered Evergreen trees from you for about five years. Last year my order totaled over \$100.00. Many of the people here in Kansas are getting interested in Hill's Evergreens after seeing what I have done, and it might be well to send them your catalog for this year.

D. R. Beckstrom, Tribune, Kan.

"THE FINEST EVERGREENS I EVER SAW"

The Evergreen Windbreak arrived in fine condition. They are the finest Evergreens I ever saw. You sent me more than were due me. Thanks for the extras. "Evergreen Specialists" is right, success to you; and I will always have the best word for you.

F. C. Stonebraker, Mt. Morris, Ill.

"MAKE FINE WINDBREAK OR HEDGE"

The Evergreens that I purchased of you have done exceedingly well. Out of over 300 I lost six, and now can scarcely tell where the six are out, as the others have closed up the gaps. I can certainly recommend Hill's Evergreens to anyone desiring a fine windbreak or hedge.

Valmore Parker, Robinson, Ill.

"HILL'S EVERGREEN WINDBREAK BEST ASSET ON FARM"

I commenced the growing of Evergreens for windbreaks on my father's farm and it gives me great pleasure to say that they are giving me value for the time and money I spent. No farmer, I believe, fully realizes the full value of an Evergreen Windbreak until he has one surrounding his farm buildings. Farmers without an Evergreen Windbreak are missing a great pleasure and a valuable asset to their premises.

A. T. Cole, Wheaton, Ill.



Behind this Hill's Evergreen Windbreak these sheep are contented on the coldest days. Sent in by Mr. F. E. Gunder, Oak Glen Farm, Ames, Iowa. Read his letter below.

WIND NO TROUBLE TO THIS IOWA FARMER

"My Evergreens have done fine and I have one of the finest windbreaks in this country. I cannot tell you how much satisfaction and comfort I get in feeding my stock in behind those trees. The wind does not trouble me at all."

F. E. Gunder, Ames, Iowa.



Hill's Evergreen Windbreaks make contented stock. This Windbreak is on farm of Mr. T. S. Morse, Ridgefield, Ill. Picture also shows some of his fine Jersey cattle.

EVERGREEN WINDBREAKS MAKE STOCK COMFORTABLE

"My Evergreen Windbreak means more to my farm than any other improvement I have ever made. Instead of being exposed in a cold, wind-swept pasture and feed yard, my stock is protected by Evergreens. My windbreak is worth thousands of dollars to me."

T. S. Morse, Ridgefield, Ill.



Evergreen Windbreak around home apiary of the A. I. Root Co., publishers of "Gleanings in Bee Culture"

BEE CULTURISTS FIND EVERGREEN WINDBREAKS VALUABLE

"It has been definitely proven that bees cannot be Wintered outdoors in the North very satisfactorily, even in double-walled hives, unless there are suitable windbreaks around the hives. There is nothing better than, nor equal to, Evergreens. We have found that bees will winter at our home yard, on account of these trees, when they will die at out-yards where there is greater exposure, and we attribute our excellent success to our Evergreen Windbreak.

A. I. Root Co., Medina, Ohio.



Three years after planting, these trees already give considerable protection from sweeping winds. Mr. A. Bergstedt, Donaldson, Ind., Owner.

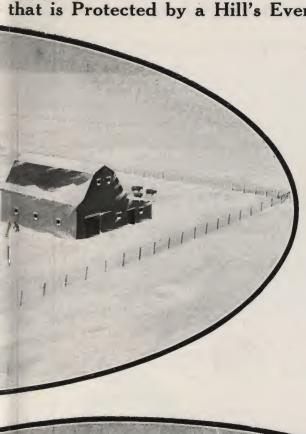
EVERGREEN WINDBREAK BECOMES IMMEDIATE FARM ASSET
"I am sending you a photo of a part of my Evergreen Windbreak which I planted three
years ago. They were then 1 to 1½ feet high. You can now fudge how much I value
them at. Ten dollars a tree would not buy them and they cost me only 50c each.

A. Bergstedt, Donaldson, Ind.

The Striking Between the Farm that is Unprotected and the One



Difference that is Protected by a Hill's Evergreen Windbreak



The Farm
Before Given the
Blanket-Like
Protection
of a
Hill's Evergreen
Windbreak



Letters From Old Customers

Every summer when office work is not so rushing we go through our customer list and take the names of a hundred or so who ordered several years ago, and write them a letter asking how their Evergreens have done and whether the Windbreak is proving as useful as they expected. These replies are very gratifying and only wish we had room to publish all of them. We believe this evidence as to the value of Evergreen Windbreaks written by shrewd, solid farmers, is of more importance than anything we could say ourselves. We, therefore, publish as many as we have room for, together with the photograph of the writer.



"Hill's Evergreens are most valuable for windbreaks for stock, buildings and other farm improvements. On cold wintry days your stock is protected from the severe snow and sleet storms, as well as your farm home, farm buildings, hog houses, etc."

J. A. Benn, Stockport, Ia.

"The Hill's Evergreens I planted on my farm now form a protective windbreak that gives shelter to my live stock—reduces the fuel bills in my home and the feed expense in my barns and feed lot. I have first that the protection they give my also find that the protection they give my poultry yard increases my egg yield during the zero months. Hill's Evergreens beautify any farm, too."

Henry Wildman, Prophetstown, Ill.





"Evergreens make the best of all windbreaks for protecting farm homes, and farm buildings. What I like about Hill's Evergreens, they will grow on soil which nothing else will grow. I find also that my Evergreen Windbreaks and grove cut down the fuel bill in winter. Again I wish to thank you for persuading me to plant Hill's Evergreens. plant Hill's Evergreens.

Miss Larson, Cedar Falls, Iowa.

"I have bought Hill's Evergreens of you from time to time for many years and it gives me pleasure to say that the stock I bought of you was good and the trees grew

nicely.
"It would be a very valuable thing for every state if we had a law compelling all farmers to plant from one to two acres of Evergreen trees on every 160 acres. I would give \$1,000 if all my trees were Hill's Evergreens."

Chas. Montooth, Bradford, Ill.





"My Hill Evergreen Windbreak and Hill's Evergreen plantings surely have beautified our farm home and farm build-ings and have unquestionably increased the value of our land. They have given splendid protection to our or me many a dollar in feed for my stock."

E. C. Vansickle, Toulon, Ill.

"My Hill's Evergreen Windbreaks furnish shelter for my stock that lessens cost of fattening them. In a hundred ways these trees have increased the value and the productivity of my farm. They protect the orchard from ruinous winds—winds that would otherwise strip the trees of feuit of fruit.

I find that houses sheltered by Hill's Evergreen Windbreaks do not require as much fuel to keep them warm, too."

Wm. J. Skahill, Cascade, Iowa.





Wealthy Stock Farmer Writes:

The D. Hill Nursery Co. Dundee, Ill.

Dear Mr. Hill: As to what my Hill's Evergreen Windbreak is worth to my farm, will say, that \$5,000 could not buy my windbreak. It is the result of my boyhood dreams and ambitions. It encloses about five acres of ground around our buildings. We set out 350 Evergreens. Being a very dry season we lost 13. We have two rows on the north and west and single rows on the south and east. We also sold about \$75.00 worth to a few of our neighbors. We have had a good windbreak for the last 10 years.

If farmers could realize the satisfaction of having a good Evergreen windbreak they could soon have it, if they would take the same care of it as a cornfield should have.

The enclosed kodak picture of silo does not give proper credit to the Evergreen shelter belt. We fed 20 steers outside there last winter and we could not have done the feeding in the open. Am sorry we have not a better picture to send you.

A. CHARLSON,
Goodhue Co., Minn.

What Is Your Farm Worth TODAY?



ELL-right in this catalog-you will find signed statements of farmers who state that Hill's Evergreen Windbreaks added \$2,000 to \$3,000 to the value and the productivity of their farms.

You ask how such a thing is possible?

Just look at the farms that are unprotected by Evergreen Windbreaks. Drive by them in the winter. The whole farm is in the clutch of the elements. It is the plaything of the winds. Blizzard breezes whip the farm home-sift through every crack and cranny of the barn-start the live stock shivering. The whole farm is

bleak, uninviting, forbidding. It makes you shiver just to look at it.

We will say that five miles further down the road you pass a farm generously planted with Evergreens. Evergreen Windbreak embraces the "windy sides" of the farm home and farm buildings. Evergreen Windbreaks are placed throughout the farm where they will give most protection to crop fields. On a little rise off yonder, on ground that will hardly "grow weeds," a young Evergreen grove has been planted, for you know, Hill's Evergreens will grow on soil where nothing else is able to take root. The whole farm looks warm—and is warm. It has a hospitable appearance—an air of thrift and prosperity.

How much more wouldn't you give for the second farm than the first one?

There you are!

That's your answer.

And that's your reason for planting Hill's Evergreen Windbreaks on your farm.

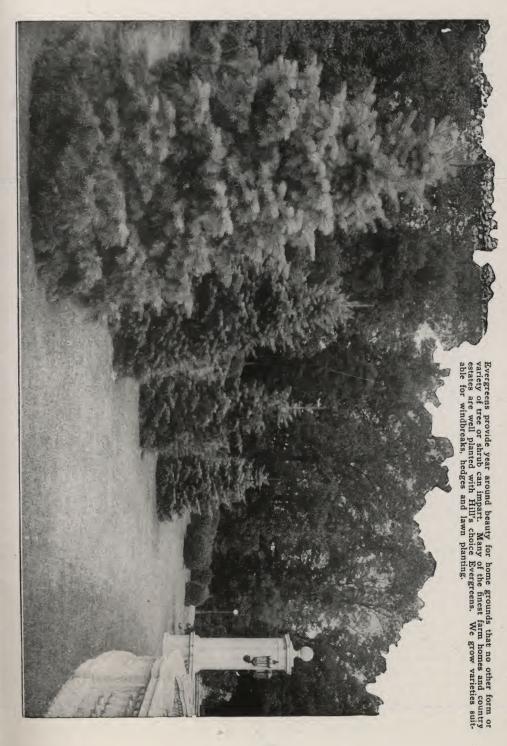
A 160 acre farm with good windbreak equipment around the buildings and fields will sell for \$10 to \$30 an acre more.

MY ADVERTISING

This little advertisement appearing each year in the leading farm Papers and Magazines for the past 50 years, has annually brought me many thousands of customers. I have always avoided misleading statements, and exaggerated claims in advertising, having proven years are attracted by ago that farmers are attracted by honest, plainly stated facts. D. HILL.

EVERGREENS

Hill's Hardy Tested Sorts Best for windbreaks, hedges and lawn planting. Protect buildings, crops, stock, gardens and orchards. Hill's Evergreens hedges and lawn are nursery grown and hardy everywhere. Hill's Evergreen book sent free.
Write today. Beautiful Evergreen Trees at moderate prices.
World's largest growers. Est. 1855.
THE D. HILL NURSERY CO., INC., DUNDEE, ILL.
Box





Save the Birds

The importance of birds can hardly be overestimated. It has been claimed that one reason we have more insect pests to combat now than formerly is that there are fewer birds.

Most birds live to a large extent upon the insects they gather from trees and growing crops. When through the rapid clearing of the forests and the increased growth in population, the birds through lack of protection have been killed off, it is only natural that insects should increase.

Government statistics and personal observation show over and over again that the birds are the farmers' best friends, which, in return for their services, ask only protection that they may bring forth more enemies of insects. Birds also play an important part in reducing the number of weed seeds.

The moral is—more birds, fewer insects, larger crops. The birds will come of themselves, and gladly, if given protected places in which to nest.

It is a well known fact that Evergreen trees, with protecting foliage summer and winter are great attractors of bird life, and make splendid nesting places. Many farmers have written in, stating they noticed a considerable increase in birds after planting Evergreen Windbreaks. It has been observed that birds will travel for miles to make their home in the shelter of Evergreen boughs and foliage which forms a substantial shelter and nesting place for these useful creatures that rid your acres of worms and destructive insects.

Getting the Best Out of Life

Before my Evergreens were large enough to make a shelter and home for all kinds of birds, I used to destroy the caterpillar nests in the orchard. Now I don't have any.

An Evergreen Windbreak on the farm will attract attention as far as you can see it. Will be a landmark after death and faithfully serve the generations that follow.

Our farm is worth \$50.00 an acre more than it would be otherwise. Our home is beautiful and lovely. Nature is always ready to help you if you will only give her a chance.

FRANK FRY, LETTS, IOWA.

Hill's Evergreen Windbreaks are actual profit makers and money savers each and every day in the year. No expense is attached to the windbreak after the trees are once planted out, and they are steadily growing into money all the time. The thinning alone more than furnish the average farmstead with all the firewood and timber needed on the farm.

Read the Story of How Hill's Evergreens Are Grown



D. Hill, the Evergreen Specialist.

In planting an Evergreen Windbreak you must make sure to obtain trees properly grown by a responsible company, preferably Evergreen Specialists.

We are the only extensive growers of Evergreens exclusively in America. This one line has our undivided time, attention, devotion and study. We are thus Evergreen Specialists in

a sense which possesses a real value and significance.

In growing my Evergreens it is care — care — care all the way through from beginning to end. No nursery in the world gives such care at every stage of the grow-

ing, digging, handling and packing as I do. None of them insist on the little extras, such as I use to preserve the full life and strength of the Evergreens.

Experts are in charge of the different departments and out of my years of experience, supplemented by careful growing records, has been developed the Hill scientific method of growing Evergreens, and today no other means are employed on my place.

Just a few of the important steps in growing Evergreens may be of interest to you to show why you can depend on Hill quality.

IMPORTANCE OF CAREFUL DIGGING

In preparation for shipment, Hill Evergreens are dug with the greatest care, by the use of specially constructed digging machines, which carefully remove the trees

from the ground, retaining all the fine, fibrous feeding roots. This is one of the important steps in the successful handling of Evergreens. Customers living at a distance invariably express surprise and gratification at the excellent condition in which shipments arrive after long journeys. The Hill quality of stock and Hill method of digging, packing and handling, that's the answer.

PACKING

Hill Evergreens when prepared for shipment have the roots carefully packed in damp, genuine peat moss. Why? Because moisture cannot be conserved in any other way—a fact acknowledged by every tree expert. Then the Evergreens are put in a suitable box or bale, with plenty of room allowed for pure, fresh air, which prevents overheating. Thus they are in first-class condition when

SHIPPING

they reach you.

It's care all the way through, from beginning to end, that is exercised. And no nursery in the world gives such care at every stage of the

growing, digging, handling and packing as we do. None of them insist on the little extras that we use to preserve life and strength. Buy your Evergreens direct from true Evergreen Specialists. Get your Evergreens when you want them, direct from the grower, at low grower's net prices, delivered fresh, properly grown, dug, handled and packed, and guaranteed to be first-class by a guarantee you can depend upon.

THE HILL WAY

We ceaselessly endeavor to maintain a reputation for fairness, integrity and trustworthiness; to do a clean business, satisfactory alike to us and to our customers. Our best business comes from the men who send us their orders year after year; they know they can depend on us for good stock and an absolutely square deal. We are proud of these customers—proud of the reputation Hill's Evergreens have made, but we are not satisfied. Each succeeding year will find us trying to improve our methods in every department—growing, packing, shipping—to the end that we may better serve the people who look to us for Evergreens.

Our files—the treasured records of satisfactory business relations with tree planters all over the globe—are bulging with goodwill letters. These unsolicited words of praise for Hill's trees and Hill's methods are to us a source of endless satisfaction. We can

please you as well.

DOUBLE TRANS-PLANTING

Hill Evergreens are twice transplanted before being offered for sale. This, together with the root pruning they receive insures

strong, sturdy, healthy stock. Root pruning and transplanting are the only known methods of producing an Evergreen tree that has masses of fine fibrous feeding roots.



1855 1923 GROWTH OF HILL'S NURSERIES

ROOT PRUNING

Shortly after Hill's Evergreens have been transplanted they are root pruned underground by a

specially constructed horse-drawn implement that does not disturb the trees in any way, but benefits their growth.

CARE DURING GROWTH

Every year, almost the entire growing season, the various blocks of Evergreens are under constant cultivation. No weeds are allowed. Every particle of nourishment in the soil goes into the growing trees.

NO WEAKLINGS

Any tree that is a weakling will not survive the various processes described and will naturally be eliminated. This accounts for the high quality of Hill's Evergreens. This

is the secret of Hill's Evergreens' certainty of growth.

To produce Evergreens that will measure up to the standard of Hill quality requires the most painstaking care and attention. Trained experts constantly watch and guard their growth.

Hill "quality Evergreens" are the best obtainable. They are the accepted standard. There are none better. No other firm can supply you the same high quality Evergreens for the same price. Our enormous yearly output, together with the perfection of an organization trained to but one object—the cultivation of Evergreens—enables us to make our prices the lowest obtainable for satisfactory Evergreen trees.



Hill Evergreen Windbreaks in the making. Plant some on your farm this year.



Hill's Norway Spruce-The Old Favorite

Description of Varieties

Norway Spruce

(Picea Excelsa)

We are growers on the very largest scale of this popular fast growing Evergreen, our an-nual transplantings now exceed over 500,000 plants every year. Probably seventy-five per cent of all Evergreen Windbreaks are Nor-way Spruce. It is a general favorite every-

It is a fast upright grower of symmetrical conical shape, as illustrated. Grows dense, compact and windproof, reaching a height of fifty to sixty feet. Its color is a beautiful green summer and winter.

As the Norway Sympa prevails over a wide

at the Norway Spruce prevails over a wide range of territory in Europe, there are naturally many sources from which to obtain seed. Our careful experiments and close study of this situation for many years has proven conclusively that seed from French and German sources are unreliable for U. S. A. conditions. The French and German seed is easily obtainable and low in price, usually from 75c to \$1.00 per pound, but the really superior type of Norway Spruce exactly suited to U. S. A. conditions come from high elevations in the Swiss Alps and is always scarce and high in price, usually costing from \$4.00 to \$6.00 per pound. The exclusive use of this seed by us insures a really superior type of Norway Spruce exactly suited to U. S. A. conditions. All trees twice transplanted and twice root-pruned.

\$23,25 26.00 38.25

\$30.00

35.00

50.00

\$16.00

18.50

26 00

inch \$ 8.25 feet 9.50

13,25

17.00

Red Cedar

(Juniperus Virginiana)

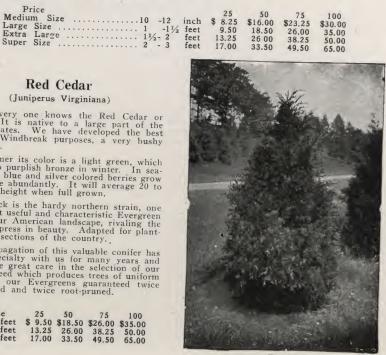
Most every one knows the Red Cedar or Juniper. It is native to a large part of the United States. We have developed the best type for Windbreak purposes, a very bushy dense tree.

In summer its color is a light green, which changes to purplish bronze in winter. In season bright blue and silver colored berries grow on the tree abundantly. It will average 20 to 30 feet in height when full grown.

Our stock is the hardy northern strain, one of the most useful and characteristic Evergreen trees of our American landscape, rivaling the Italian Cypress in beauty. Adapted for planting in all sections of the country.

The propagation of this valuable conifer has been a specialty with us for many years and we exercise great care in the selection of our strain of seed which produces trees of uniform habit. All our Evergreens guaranteed twice transplanted and twice root-pruned.

Price 25 50 -1½ feet \$ 9.50 \$18.50 \$26.00 \$35.00 -2 feet 13.25 26.00 38.25 50.00 -3 feet 17.00 33.50 49.50 65.00 11/2-2



Red Cedar

Windbreak Varieties



Scotch Pine

Scotch Pine

(Pinus Sylvestris)

The Scotch Pine has a greater geographical distribution than any other Pine. It is spread over the whole of Europe, including the British Isles, and Asia it occurs throughout nearly the whole of that part of the continent comprised within the Russian Dominions.

As a result of this wide range, many different forms are prevalent, many of which are inferior and not suited to the conditions of the American States. We obtain seed from Sweden where this form grows best and exactly suited to American conditions, in contrast to seed from Southern Germany which is low in price, abundant, but produces inferior stock. We pay as high as \$7.50 per pound to obtain this choice Swedish seed when the German seed is selling on the market for \$1.50 per pound.

Scotch Pine is a fast grower, and in good season will grow 18 to 24 inches. For this reason it is sometimes called "The Willow of the Evergreen Family." You have probably seen a great many Scotch Pine, as it is one of the oldest Windbreak Evergreens.

All twice transplanted and twice rootpruned Evergreens.

White Pine

(Pinus Strobus)

King of the Forest

The White Pine is the largest of all conifers indigenous to the eastern part of the United States. The crowns of mature White Pines in mixed forests conspicuously overtop the surrounding hardwoods. The northern boundary of its natural range is from Newfoundland west to eastern Manitoba. Through the lake region the range extends west to eastern Minnesota and south to northern Iowa, Indiana, Illinois and Ohio.

It readily adapts itself to both dry and moist soils, for it is found on the poorest and driest sand, and on steep, rocky slopes, and also on moist clay flats and river bottoms. White Pine can endure considerable shade for a number of years, but as it becomes older it requires more and more light for its development.

It grows rapidly; each season's growth is plainly noticeable as shown in this picture. Has long flexible needles, whitish beneath.



White Pine (Pinus Strobus). Each tier of brances is one year's growth.

Evergreen Hedges





Evergreen Hedges



Red Cedars and American Arbor Vitaes will stand any amount of shearing, have beautiful foliage, hence make perfect hedges.

American Arbor Vitae

(Thuya Occidentalis)

The National Hedge of America

Owing to its compact appearance when sheared, it is without doubt one of the best Evergreens for hedge purposes. It forms a most beautiful, compact hedge in a remarkably short time, that will withstand the ravages of time and storm.

Its main features are hardiness, adaptability to shearing and attractiveness of foliage. The foliage is a deep, velvety green, soft, flat and fern-like, produced abundantly. An added charm is to be seen in the graceful, thickly matted walls, as well as the privacy afforded about the grounds, lawn and garden. Arbor Vitae or White Cedar, as it is called by some, has been planted generously all over the country. There is scarcely anyone who has not seen and admired an Arbor Vitae hedge.

Growing over such a wide range in its native growths, some trees are open growing and undesirable, but we are careful to obtain our seed from certain sections in Northern Wisconsin, producing stock of absolute hardiness, good green color and compact habit of growth.

We offer 2 sizes for hedge planting. All twice transplanted and twice root-pruned Evergreens.

Price	25	50	75	100
Medium Size10 to 12 inc	h \$8.25	\$16,00	\$23.25	\$30.00
Large Size 1 to 11/2 fe	et 9.50	18.50	26.00	35.00

Red Cedar

(Junperus Virginiana)

Most every one knows the Red Cedar or Juniper. It is native to a large part of the United States. We have developed the best type for hedge purposes, a very bushy dense tree.

In summer its color is a light green, which changes to purplish bronze in winter. In season bright blue and silver colored berries grow on the tree abundantly. It will average 20 to 30 feet in height when full grown.

Our stock is the hardy northern strain, one of the most useful and characteristic Evergreen trees of our American landscape, rivaling the Italian Cypress in beauty. Adapted for planting in all sections of the country.

The propagation of this valuable conifer has been a specialty with us for many years and we exercise great care in the selection of our strain of seed which produces trees of uniform habit. All our Evergreens guaranteed twice transplanted and twice root-pruned.



With a little trimming Red Cedar can be made into any shape desired.

Description of Choice Lawn Evergreens

The following special lawn trees are the cream of our stock, the best trees money can buy. They are from 6 to 10 years old, four and five times transplanted, especially trimmed and trained into perfect specimens for lawn adornment. Many of them are grafted types produced through years of careful experiment. They are genuine Hill specimen stock, individually hand dug with solid ball of earth about the roots, securely burlapped. They will be the pride of your farm home.



This handsome Spruce was discovered in Colorado by Dr. Perry in 1862. Other trees there are of almost every imaginable form and color, but here is truly the culmination of nature's highest effort to produce the beautiful. Picture in your mind a perfectly shaped tree with an abundance of heavy foliage of a rich glistering blue, which flashes and sparkles in the sunlight and you can form only a faint idea of the magnificent beauty of this truly mayalous tree. this truly marvelous tree.

For a great many years we have been headquarters for Blue Spruce and always maintain a large and in-

teresting stock.

Pair 11/2 to 2 17.75

Hill's Dwarf Mountain Pine

(Pinus Mugho)

Hill's Dwarf Mountain Pine is the genuine true dwarf type, many stemmed, compact, with good dark green color, which it retains throughout the winter. Many inferior which it retains throughout the winter. Many inferior forms of this variety offered as Dwarf Mountain Pine, are on the market, some of which are loose, open growers and some of upright, irregular habit. The strain we offer is the true dwarf, compact type, and the seed (from the Riesenbirge Range in Silesia), is obtainable only at great expense in small quantity, because of its scarcity. When obtainable, the true seed costs as high as \$15.00 per pound, in contrast to \$1.50 per pound for the common form. Rarely grows over 3 to 6 feet high. Picture on page 35. mon form. I on page 35.

	Price,	Specimens	Each	Pair
1	to 11/2	feet B&B*	xxx\$3.35	\$ 6.25
11/2	to 2	feet B&B*	XXX 4 21	9 25
2	to 21/2	feet B&B*	xxx	10.75
*	B&B si	gnifies balle	d and burlapped. Each	x indicates
	tunnan	landin m	* * * * * * * * * * * * * * * * * * * *	



The Beautiful Colorado Blue Spruce



The grounds of any home can be made beautiful by a well arranged planting of Evergreens. Red Cedar, Pyramidal Arbor Vitae and Blue Spruce were used in this planting.

Choice Lawn Evergreens

Hill's Pyramidal Vitae

(Thuva Pyramidalis)

One of D. Hill's greatest triumphs in Evergreen growing has been the propaga-tion of the Hill's Pyramidal Arbor Vitae. the triple of the Hill's Pyramidal Arbor Vitae, Unfortunately many inferior types are on the market. Our carefully selected strain which we have improved through years of careful selection and propagation, is of noteworthy value, being the genuine narrow pyramidal type, retaining its deep green color, summer and winter. It is an especially hardy vigorous grower, forming a compact, narrow column of dense, dark green foliage. Plants at a height of 15 feet seldom measuring over 2 feet in diameter. Please note that our strain of Pyramidal Arbor Vitae does not turn brown, but its bright green color throughout the entire year.

We have for years taken great pride in the growing of Pyramidal Arbor Vitae, and now have the most extensive blocks of choice trees in America.

Price, Specimens

Each
Pair Ponhody's Coldon Arbor.

Peabody's Golden Arbor Vitae

(Thuya Occidentials Lutea)

A distinct golden type, which we have been able to improve considerably by closer selection, propogating only the brightest color, producing plants of exceptional merit. Rather slender in habit, reaching 12 to 15 feet high with a diameter of 2 to 2½ feet. Plant Peabody's Golden among darker colored plants and it will add life and brightness to its entire surroundings. Such an abundance of golden color is seldom borne upon a single tree.

Price, Specimens

1 to 1½ feet B&B* xxx. \$3.00 \$5.75 1½ to 2 feet B&B* xxx. 3.50 6.75



Pyramidal Arbor Vitae

Juniperus Canadensis

The well known, valuable, many-stemmed Dwarf Juniper. Rarely exceeds 2 feet in height; good form of Juniper for ground good form of Juniper for ground cover. It is at home on sandy or gravelly hillsides fully ex-posed to the sun, where single plants often reach 15 feet or more in diameter, but can be trimmed to any size wanted. Grows native in various sec-tions of the country, but we obtain our seed from Northern Wisconsin, which is the superior type. Foliage is grav green.

type. Folivery dense. Foliage is gray green,

Price, Specimens Each Pair 1 to 11/2 ft. B&B* xx \$1.75 \$3.25

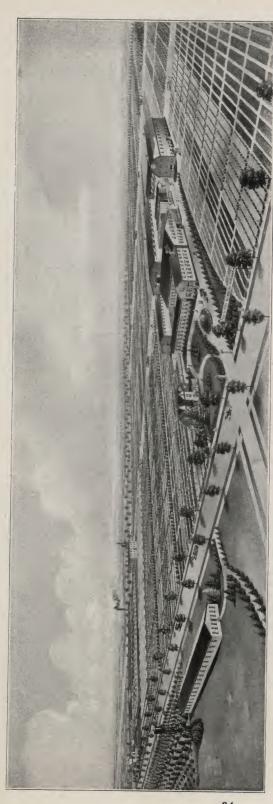
Juniperus Canadensis Aurea

(Golden Form)

The golden form is very similar in habit to the green variety; the foliage, however, is brilliant golden color which it holds during the entire year. Price, Specimens Each Pair 1 to 1½ ft. B&B* xx \$2.50 \$4.75



Juniper Canadensis



The Home of Hill's Evergreens

Here is shown our complete nursery establishment, consisting of nurseries, office, packing sheds, stables, box-making plant, storage, boarding house, greenhouses, and tree seed cleaning establishment.

All modernly equipped and maintained for the handling of your orders in the most prompt and efficient manner. The fields of growing stock contain the most complete line of choice Evergreens in America. Our over sixty years' experience in the digging, packing and shipping of Evergreens is your guarantee of complete satisfaction and a square See our guarantee on page 3.

THE D. HILL NURSERY CO., Inc.

Evergreen Specialists-Largest Growers in America

DUNDEE, ILLINOIS

A WORD OF APPRECIATION

We wish here to express sincere thanks to our many friends and patrons who have written kind words relative to the quality of stock and treatment they have received from us the past season. We greatly appreciate these expressions of confidence and shall endeavor to maintain the reputation they have so kindly given us.

HILL QUALITY

The name of D. Hill has come to be synonymous with "High Quality" in Evergreens. Over half a century of conscientious effort, unbounded enthusiasm, a close study of the value of every new specie introduced; and above all, an ambition to make new friends and keep the old, has been the method by which this high position has been reached.

YOUR SUCCESS WITH OUR STOCK

is a matter in which we are mightily interested. Therefore we endeavor to do everything reasonable within our power to help you succeed with the stock we send you, because we love trees and want you to enjoy them also. No firm is more careful in filling orders; we use every reasonable means to learn the customer's wishes without delaying the shipment. Your interests are our interests and we present you this 1923 catalog, confident that we merit your trade, and assure you of the best treatment, whether the order is large or small.

Special Offer No. 100 Hill's Dwarf Mountain Pine

(Pinus Mugho Compacta)

1 to 11/2 feet Balled and Burlapped

\$3.25 Each

Truly a sensational triumph in Evergreen growing. It excites the wonder and admiration of all. The Hill strain, which we have developed through years of type selection is a low, close, compact grower, having many stems and is of excellent green color. The branches in the Spring tipped with the new growth, closely resemble tiny candlesticks over the entire tree.

It should be in every lawn or garden of every lover of beautiful Evergreens. Described by an eminent horticulturist as a "marvel of rich beauty." It grows to perfection in all parts of the country and is absolutely hardy.

Thousands took advantage of this wonderful offer last season and many expressed great surprise at the magnificence of the tree. The illustration shows the tree dug with ball of earth and burlapped ready to box and ship to you.

As our friends become acquainted with it they join us in admiration of its exquisite form and delicate beauty.



HILL'S DWARF MOUNTAIN PINE (Pinus Mugho Compacta)



AMERICAN ARBOR VITAE WINDBREAK ADMIRABLE FOR SHELTER AND DRHAMENT



NORWAY SPRUCE HEDGE CAN BE SHEARED TO ANY

HORWIY SPRUCE WINDEREAK